

# Investing with a purpose



Russell Investments

At-a-glance



Russell Investments is a leader in helping institutional investors link their investment strategy to their organizations' goals and objectives. Our experience and depth of resources in consulting, investment management, research and implementation make possible a wide range of innovative solutions.

## Russell Investments' innovative solutions

We offer comprehensive investment services to defined benefit plans, defined contribution plans, public retirement plans, multi-employer plans, and non-profit organizations worldwide.

We are uniquely positioned to help institutional investors understand their challenges and provide strategic advice and solutions that help them achieve their investment goals, while managing risks.

### Consulting

In 1969, we helped pioneer investment consulting. Today, our global network of consultants and research analysts help institutional investors maintain efficient and effective investment programs. We offer:

- In-depth recommendations,
- Policies, planning and asset class strategies,
- Research and information on markets and managers, and
- Efficient implementation of investment strategy.

### Investment management

Since 1980, we've been hiring some of the best managers identified through our research and packaging them in our investment funds. We closely monitor their ongoing performance, making changes when necessary.

In addition to traditional equity and fixed income options, we offer a range of alternative investments, including real estate and hedge funds.

We also handle all aspects of performance reporting and administration, including retiree services and fiduciary support. Trust and custodial services are also available for our fund investors.

## By the numbers

1936

Russell Investments founded

\$326.9 billion

global assets under management

\$2.8 trillion<sup>†</sup>

global assets under advisement

\$2.6 trillion<sup>†</sup>

assets traded through implementation services business

1,800+

clients worldwide

All data as of 3/31/2021 unless otherwise noted. <sup>†</sup>As of 12/31/2020.

### Proven leaders



2020 OCIO of the year



A Top Global Outsourcer

A Top Global Manager of Outsourced Assets



Top Tier Broker in Tradewatch report



A Leading Consultant in Worldwide Assets

## Implementation services

Russell Investments provides a range of investment services to help investors manage funds efficiently and cost effectively, including:

### Overlay services:

- **Passive exposure management** — Through techniques including smart cash equitization, rebalancing and liquidity management, clients can minimize implementation slippage, which is designed to improve risk-adjusted returns.
- **Active exposure management** — We offer informed rebalancing to help clients benefit from valuation discrepancies in the markets.
- **Currency implementation** — We act on an agency basis in currency trades, negotiating competitive foreign exchange (FX) rates for clients. In 2020, **\$790 billion in FX** was traded and **50+ independent counterparties** used FX to execute trades.

### Transition management:

Managing risks and investment performance of assets in transition is at the core of everything we do and have been doing for 40+ years. In 2020, more than **\$84.5 billion** assets were transitioned.

### Commission management:

Since 1969, our commission recapture program has saved clients **over \$1.3 billion**, (\$2.9 million in 2020 alone) through effective commission cost management.

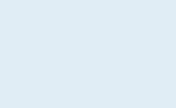
## Our research advantage†

Our manager research, asset allocation technology, portfolio design and capital markets research are at the forefront of the investment industry, including:



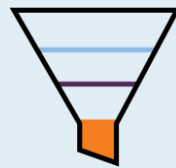
**340+**

Our professionals are directly involved in our investment process.



**150+**

managers and analysts actively manage portfolios worldwide.



**14,420**

traditional and alternative investment products monitored.

**8,375**

traditional and alternative investment products continuously researched.

**236**

investment products used in our funds.

†As of 3/31/2021.

For more information please call **855-771-2966** or visit [Russellinvestments.com/institutional](https://Russellinvestments.com/institutional).

## Important information

Nothing contained in this material is intended to constitute legal, tax, securities, or investment advice, nor an opinion regarding the appropriateness of any investment, nor a solicitation of any type. The general information contained in this publication should not be acted upon without obtaining specific legal, tax, and investment advice from a licensed professional.

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Award information (in order of appearance)

1. Russell Investments was named the winner of "OCIO of the Year" at the 2020 Pension Bridge Institutional Asset Management Awards for providing exceptional OCIO services to our valued clients. Scoring criteria for this category included our successful implementation of our [sustainable investment strategy](#) for OCIO clients and our position as one of the world's largest OCIO providers.
2. For the 10th year in a row, Russell Investments was ranked as a top global manager of institutional outsourced assets in *CIO Magazine's* "Outsourced-Chief Investments Officer (OCIO) Survey," based on the AUM from its fully discretionary clients. Notably, in CIO's "2021 OCIO Survey," which included 47 firms, Russell Investments placed among the top five global managers in Defined Benefit, Healthcare, and 401(k), 403(b) or other DC outsourced assets.
3. In 34 out of 38 most recent quarters, Russell Investments Implementation Services, LLC has been ranked as a top-tier broker in *Pensions & Investments'* Tradewatch report based on the quality of its trade execution (most recently in *P&I's* March 2021 issue). Rankings are based on best-performing brokers as measured by the difference in cost/savings against the universe of Elkins/McSherry, a State Street company. The Elkins/McSherry universe is based on the top 50 brokers in each category by U.S. dollar volume. This is a quarterly ranking based on the previous four-quarters as of December 31, 2020.
4. For the 12th year in a row, Russell Investments was ranked as one of the top 10 largest consultants. Ranking is based on worldwide institutional assets under advisement (AUA) by the 2020 *Pensions & Investments'* "Special Report: Investment Consultants".

Russell Investments' ownership is composed of a majority stake held by funds managed by TA Associates with minority stakes held by funds managed by Reverence Capital Partners, Russell Investments' management, and Hamilton Lane Incorporated.

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All data current as of 12/31/2020 unless otherwise noted.

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