CAMBRIDGE ASSOCIATES

A GLOBAL INVESTMENT FIRM

OUR GOAL

Generate long-term outperformance so you can maximize your impact on the world

OUR ADVANTAGE

- **Access to global investment ideas**
- **Specialized expertise**
- **Deep partnerships**
- **Alignment with clients**

OUR CLIENTS [1]

49% ENDOWMENTS & FOUNDATIONS

We continue to be a market leader in the E&F segment, creating a strong community that benefits from our thorough understanding of investment best practices, robust peer insights, and decades of experience serving institutional clients.

30% PRIVATE CLIENTS

We forge deep partnerships and build custom portfolios designed to help individuals, families, and family offices grow their wealth and fulfill their personal goals.

21% PENSIONS

Our pension practice couples pension and investment expertise with extensive experience across organization types, markets, regulatory frameworks, asset pools, and plan types.

OUR SERVICES

Our portfolio management services complement clients' internal resources and expertise

DISCRETIONARY (OCIO)

For clients who want to delegate portfolio management decision making, we serve as their fully resourced investment office, accountable for portfolio strategy, implementation, day-to-day management, and operations.

NON-DISCRETIONARY

For clients who wish to retain final decision making on portfolio investments, we provide directive recommendations on asset allocation, portfolio structure, and manager selection. Changes to the portfolio are approved by the client.

STAFF EXTENSION

For clients with significant investment staff, we augment their in-house resources with our robust manager networks and deep portfolio construction and asset class expertise.

ASSET CLASS MANDATES

For clients who want to leverage our specialized investment skill and deep manager networks in private equity, hedge funds, real assets, private credit, co-investments, and secondaries, we manage specific asset class mandates on either a discretionary or a non-discretionary basis.

280+
SENIOR INVESTMENT PROFESSIONALS GLOBALLY [2]

18
AVERAGE YEARS INDUSTRY EXPERIENCE OF SENIOR INVESTMENT PROFESSIONALS [2]

50%
OF FIRM LEADERS ARE WOMEN

5,000+
MANAGER MEETINGS PER YEAR

601
MANAGER FEE & TERM CONCESSIONS SECURED FOR CLIENTS SINCE 2016 [3]

47+
YEARS OF INVESTMENT INNOVATION

11
GLOBAL OFFICE LOCATIONS

As of December 31, 2020.

[1] Figures represent business mix by revenue as of December 31, 2020.

[2] Senior investment professionals are those with a business title of Director or above. Industry experience may include investment-related work or support roles within financial services or investment offices. It may also include experience gathered through temporary work such as internships.

[3] CA does not benefit nor receive compensation from managers in negotiated situations. All economic benefits accrue to our clients directly. Does not reflect the complete scope of feedback and influence on terms; includes negotiations that are no longer actively available to new capital. Terms may not be available to all CA clients; may be contingent on certain criteria such as client type, investment amount or aggregate CA capital invested with a manager or in a specific product; and are subject to change at the manager's discretion. For CA clients with non-discretionary relationships, fee, access, minimum, and other preferential terms are offered at-will. Managers may cease any such concessions at any time unless formal documentation between the manager and the client(s) has been executed.