

Aon Investments USA Inc.

Prepared for AIMSE

March 29, 2023

Investment advice and consulting services provided by Aon Investments USA Inc.

Nothing in this document should be construed as legal or investment advice. Please consult with your independent professional for any such advice. To protect the confidential and proprietary information included in this material, it may not be disclosed or provided to any third parties without the approval of Aon.



Topics

Aon Investments Overview

Capital Market Outlook

Research & Asset Class Updates

- Public Equity
- Fixed Income
- Private Markets

Final Words / Q&A



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Aon Investments Overview





Solution Lines That Enable our Clients to Make Better Decisions

Aon's experience, global reach and state-of-the-art analytics mean that we are better able to deliver the insights and advice that help today's companies protect and grow their organizations. The end benefit of all that we do is enabling our clients to make better decisions.

Commercial Risk Solutions

Health Solutions

Shifts in technology, economics and geopolitics are creating unprecedented volatility. We help clients identify, measure and manage their risk exposure. Health is declining, costs are
rising and workers have vastly
different needs. We help
companies improve employee
health and wellbeing while
managing costs.Businesses, governments and
communities need to become
more resilient. Our expertise
and insight help (re)insurers
navigate uncharted territories
and create more relevant
solutions.

Investment solutions provided by Aon Investments USA Inc. All other services provided by Aon affiliates.



Reinsurance Solutions Wealth Solutions

> Global business is becoming increasingly difficult to navigate. We help employers, fiduciaries and investment officers optimize results and provide a more secure future for their stakeholders.



Aon Investments USA Inc.

\$2.765T ငိုလ် in U.S. assets under advisement² **\$118** billion in U.S. discretionary assets More than across 202 clients⁴ 320 **Global Footprint** U.S. colleagues¹ \$3.981 trillion in global client assets³



Experience

- ¹ As of 6/30/2022
- ² As of 6/30/2022, represents U.S. retainer non-discretionary assets

\$148.7 billion in global discretionary assets⁵

- reflect the value of the assets at the time the project was completed. Projects are included if Aon recorded positive revenue from the project client between 7/1/2021 6/30/2022.
- ⁴ As of 9/30/2022, total assets under management represents \$118B in U.S. discretionary assets under management advised by Aon Investments USA Inc.
- ⁵ As of 9/30/2022, total assets under management represents \$148.7B in global discretionary assets under management advised by Aon Investments USA Inc (\$118.0B) and its global affiliates.
- members have cross team responsibilities or reporting lines outside the manager research function, includes Aon Investments and its global Aon affiliates, including Townsend.
- ⁷ As of 6/30/2022, contains both discretionary and non-discretionary U.S. retainer clients



136

Professionals dedicated to Investment Manager Research, including **107** dedicated to alternative straegies⁶

Investment manager and asset allocation research structured as global practices that can be leveraged around the world.



528

U.S. client relationships⁷ including

- Private & Public Pension Plans
- **Defined Contribution Retirement Plans**
- Endowments and Foundations
- Health Care
- Non-Profit
- Taft-Hartley Plans

Independent and objective advice – Revenue primarily derived from investment advisory services

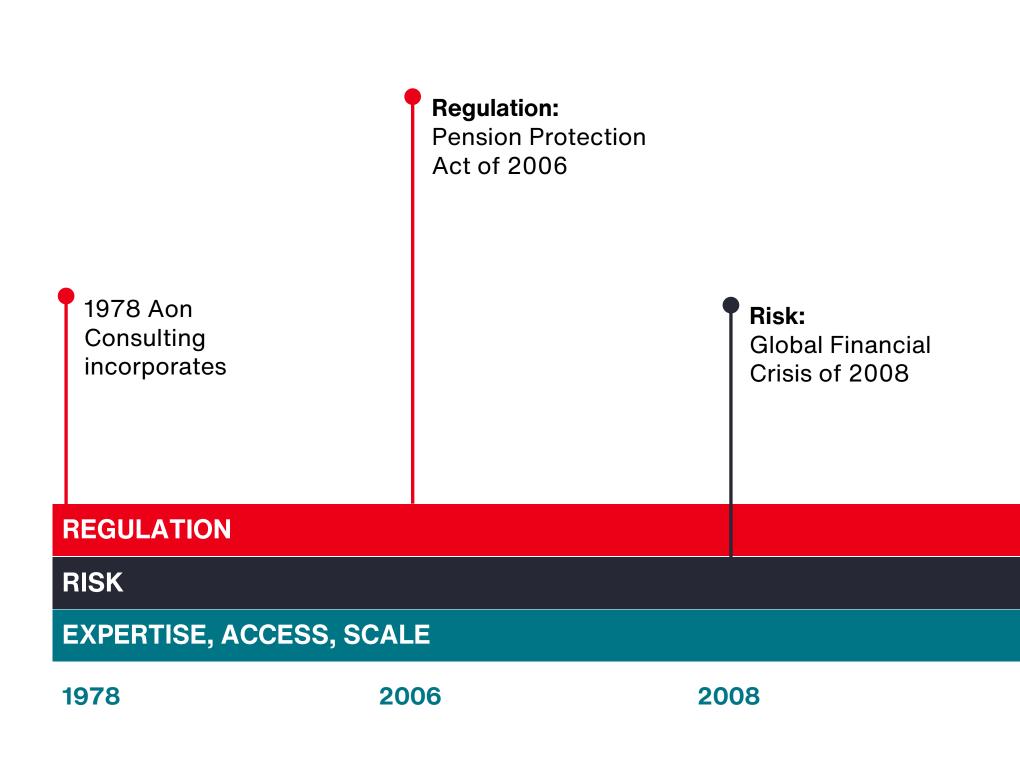
Depth of Resources

Thought Leadership

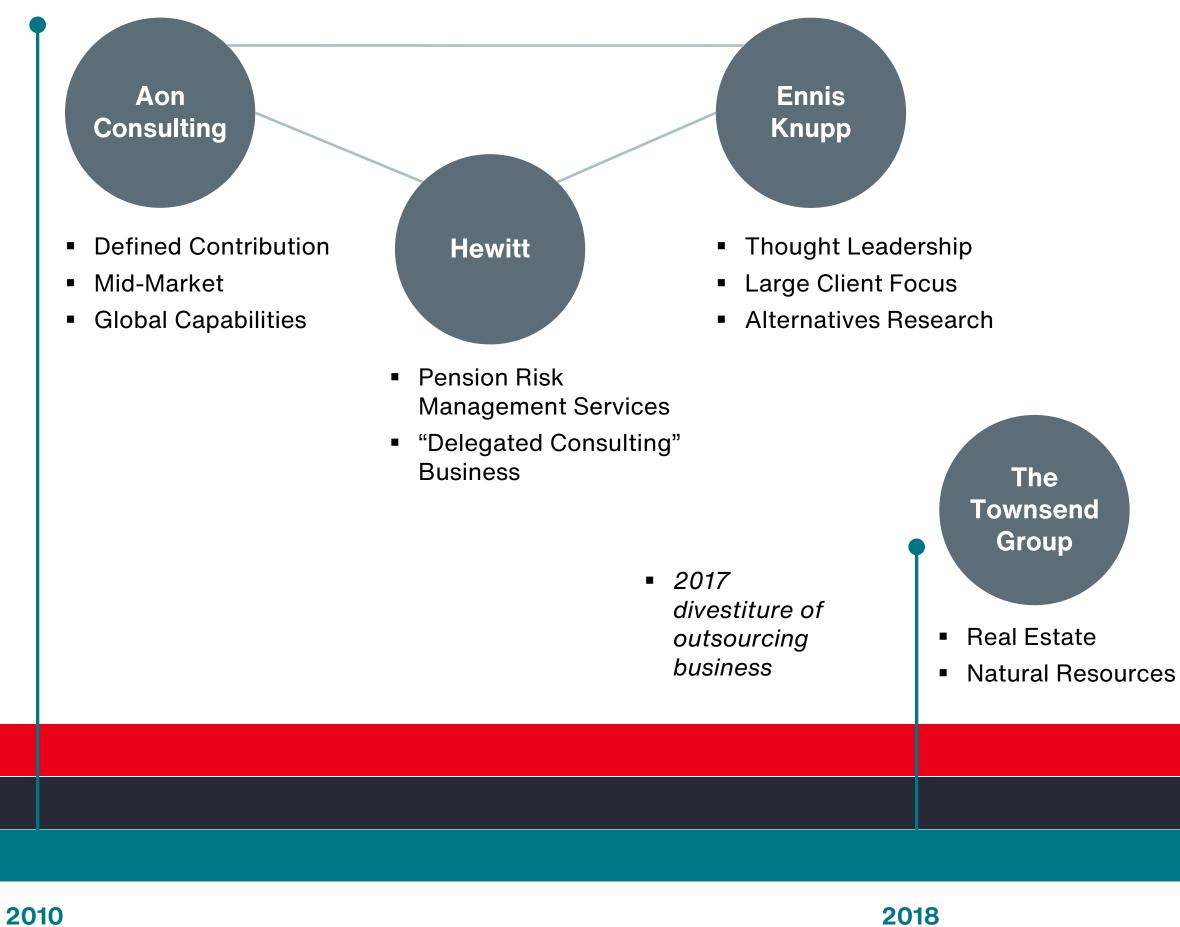
³ Combined figures which includes assets as of 6/30/22, total assets under management represents \$160.9B in global discretionary assets under management advised by AIUSA and its global affiliates. As of 6/30/2022, Townsend had assets under management of approximately \$22.8B. When calculating assets under management, Townsend aggregates net asset values and unfunded commitments on a quarterly basis. Townsend relies on third parties to provide asset valuations, which typically takes in excess of 90 days after the quarter end. Therefore, assets under management have been calculated using 3/31/2022 figures where available but may also include 12/31/2021 figures. Assets under management are calculated quarterly. Non-U.S. assets under advisement have been calculated as of 6/30/2022 where available but may also include 3/31/2022 or 12/31/2021 figures if 6/30 was unavailable. Non-U.S. assets are calculated and provided to AIUSA by our non-U.S. affiliates. Project asset values may not be as of 6/30/2022 and may

⁶ Total combined research staff as of 9/30/2022 includes GIC-I Manager Research Staff, and Townsend colleagues from advisory, portfolio management, and strategy teams. Offshore, Innovation, and Support staff represent additional colleagues. Some team

Strategic M&A Helps Position us to Meet Client Needs Our business model is singularly focused on mitigating risk and enhancing return









Our Resources: Delivering the firm to the Client

Client Services	Investment Policy Services
Steve Voss Leader	Phil Kivarkis Leader
80+ Professionals	13 Professionals
Client Solutions & Sales	Custody & Londing*
Client Solutions & Sales	Custody & Lending*
Client Solutions & Sales Bryan Ward Leader	Custody & Lending* Greg Korte Leader

Global Investment Manager Research¹

Russ Ivinjack, Head of Global CIO Function

Liquid Investment Manager Research			
Equity	Fixed Income	Liquid	
Chris Riley Leader	Elijah Reese Leader	Chris W Leader	
16 Professionals	12 Professionals	13 Profe	

¹ Total combined research staff as of 9/30/2022 includes GIC-I Manager Research Staff, and Townsend colleagues from advisory, portfolio management, and strategy teams. Offshore, Innovation, and Support staff represent additional colleagues. Some team members have cross team responsibilities or reporting lines outside the manager research function, includes Aon Investments and its global Aon affiliates.

* Fiduciary Services Custody and Lending Advisory Services provided by a separate business unit from Aon Investments USA Inc. Investment advice and consulting services provided by Aon Investments USA Inc.



Global Asset Allocation

Jas Thandi Leader

7 Professionals

Fiduciary Services*

Julie Becker Leader

3 Professionals

Alternatives

Walvoord

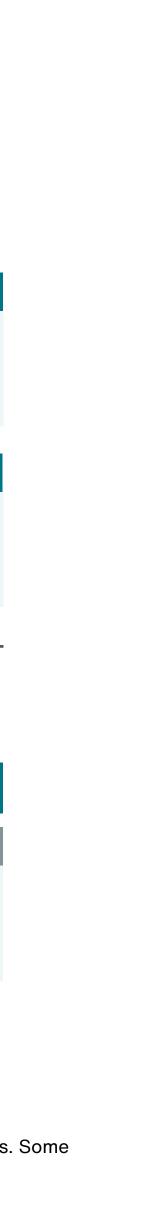
fessionals

Private Asset Manager Research

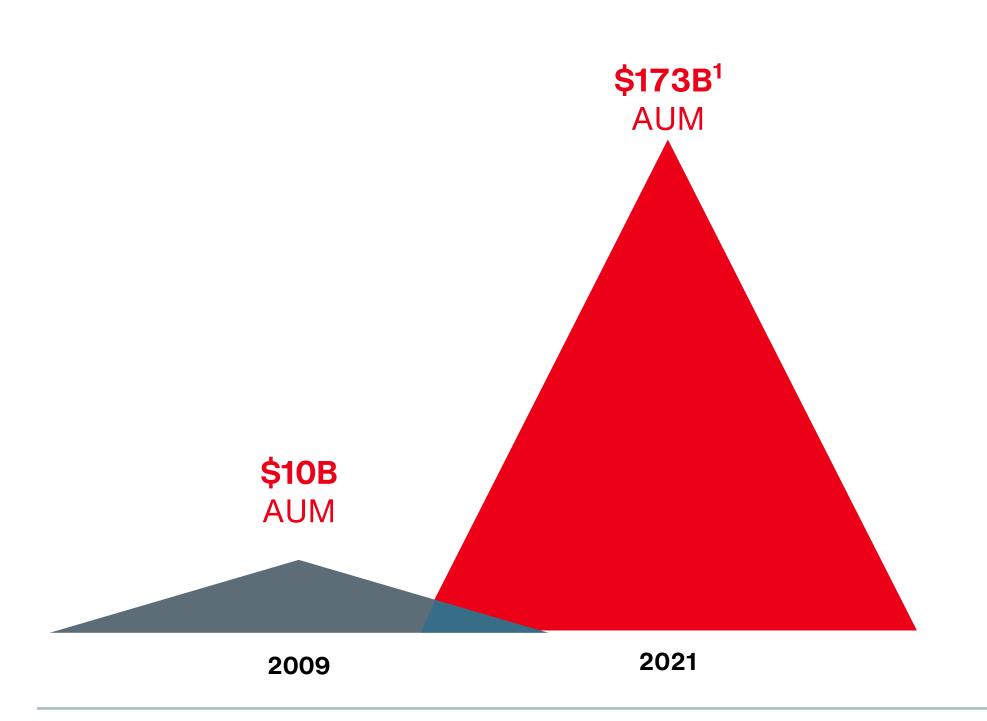
Real Assets, Private Equity, and Infrastructure

Anthony Frammartino - Real Assets Leader Karen Rode – Private Equity Leader

94 Professionals



Aon OCIO Delegated Investment Solutions



making (a/k/a "quasi-discretionary"). Regulatory AUM is calculated annually and can be made available upon request. participated in the survey. The survey was conducted by P&I. No advisor paid a fee to participate in the survey. ³ As of 9/30/2022, total delegated global client count includes global clients which maintain a discretionary investment management agreement.

⁴ As of 6/30/2022



OUR GROWTH JOURNEY

Aon first offered Delegated solutions in Asia Pacific. In 2009, assets under management were \$10 billion. Building upon our global capabilities and a commitment to deliver sophisticated solutions to diverse clients, Aon has grown assets under management to \$173B¹ globally – a

17x multiple!

Ranked



Worldwide Outsourced Assets Under Management²

BACKED BY OUR BREADTH, DEPTH AND SCALE



550	
	L

global clients³

_

1,000+

schemes or plans in defined benefit or defined contributions plans or schemes⁴

¹ As of 9/30/2022, total assets under management represents \$148.7B in global discretionary assets under management advised by Aon Investments USA Inc (\$118B) and its global affiliates. As of 3/31/2022, Townsend had assets under management of approximately \$24.3B. When calculating assets under management, Townsend aggregates net asset values and unfunded commitments on a quarterly basis. Townsend relies on third parties to provide asset valuations, which typically takes in excess of 90 days after the quarter end. Therefore, assets under management have been calculated using 3/31/2022 figures where available but may also include 12/31/2021 figures. Assets under management are calculated quarterly and includes discretionary assets under management and non-discretionary client assets where the client's contractual arrangement provides the client with the ability to opt out of or into particular transactions or provides other ancillary control rights over investment decision-

² Pension & Investments (P&I), 2022 Investment Outsourcing Survey, 55 firms participated in the survey. The rankings are based on the industry data reported by P&I as of 3/31/2022, and are based on the worldwide assets under management in investment outsourcing programs reported by each advisor who supplied data to P&I. The survey does not report on any undisclosed facts about any of the advisors who participated in the survey that could call into guestion the validity of the underlying data. The survey does not state or imply that the rankings represent the quality of advice provided by any advisor who participated in the survey. The survey discloses the complete list of advisors who participated in the survey. The data may not represent any one client's experience because the data reflects the cumulative asset growth across the entire sampling of the clients of each advisor who participated in the survey. The data is not indicative of the future performance of advisors who



Our Spectrum of Solutions



Traditional Advisory Consulting



Traditional Advisory Consulting

- 428 clients¹
- \$2.765 trillion AUA¹



Integrated Strategy Development & Implementation

- Asset Allocation
- Custom strategies
- Manager selection

¹ As of 6/30/2022, represents U.S. retainer non-discretionary assets. ² As of 9/30/2022, total assets under management represents \$118B in U.S. discretionary assets under management advised by Aon Investments USA Inc. Diversification does not ensure a profit, nor does it protect against loss of principal. Diversification among investment options and asset classes may help to reduce overall volatility.



Custom Solutions

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L			
l			
L			

Hybrid OCIO

• Responsibilities assigned based on client need



Expanded Capabilities

- Trust & Custody
- Operational Due Diligence
- Fiduciary training and support
- Transition Management

Outsourced Chief Investment Officer

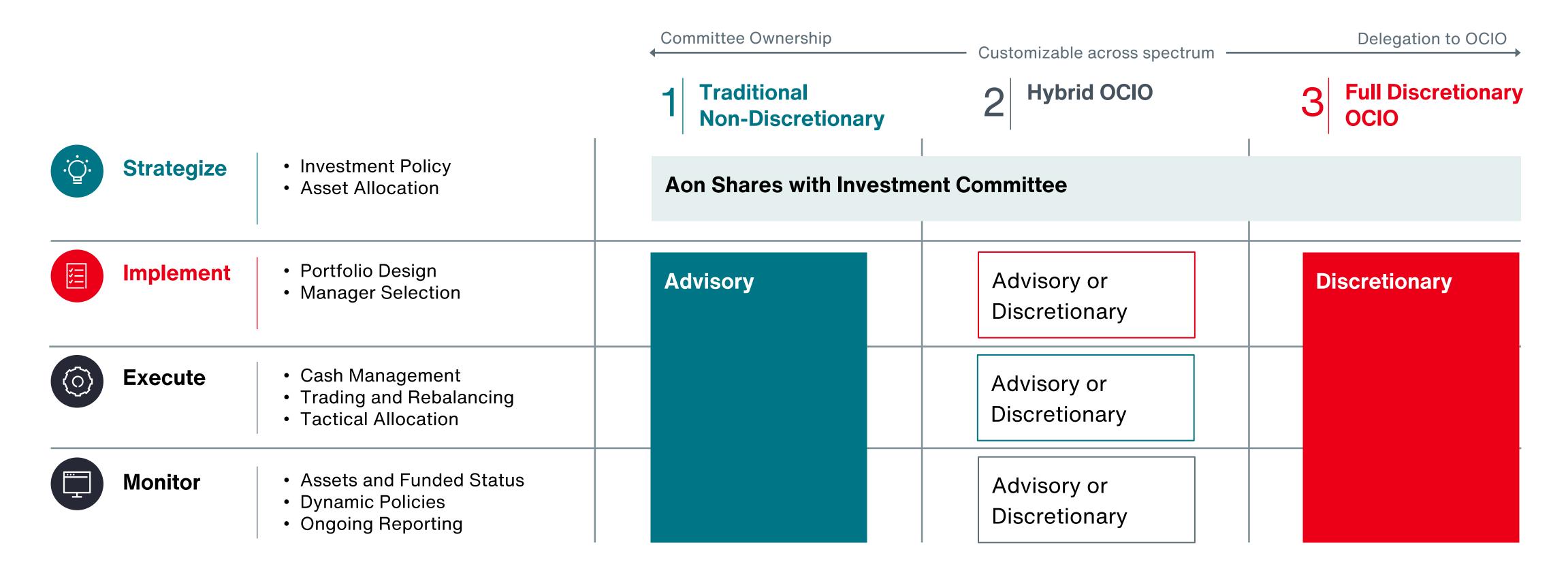


Complete OCIO

- Full-service offering
- Highest level of fiduciary services
- \$118 billion in assets under discretion²
- 202 Clients²

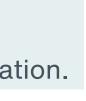


Spectrum of Investment Consulting Models



Delegated Portfolio Oversight Committee (DPOC) Responsible for governance oversight and ensuring all OCIO mandates adhere to Aon policies and procedures regarding strategy development and portfolio implementation.





Capital Markets Outlook



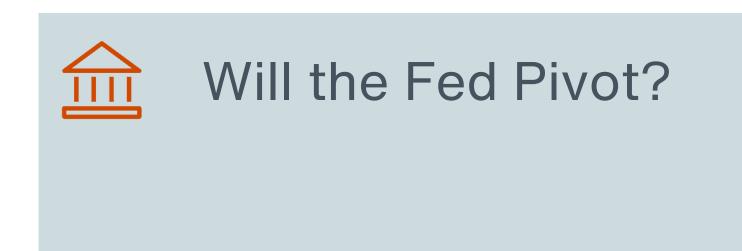


At The Start Of 2023 We Had Two Macro Questions



Can a global recession be avoided?





Investment advice and consulting services provided by Aon Investments USA Inc.



After Three Months Where Are We?



Can a global recession be avoided?









Investment advice and consulting services provided by Aon Investments USA Inc.



Why Is the Fed Pivoting Now? Regional bank deposit withdrawals are

U.S. Banks And U.S. Regional Bank Share Prices

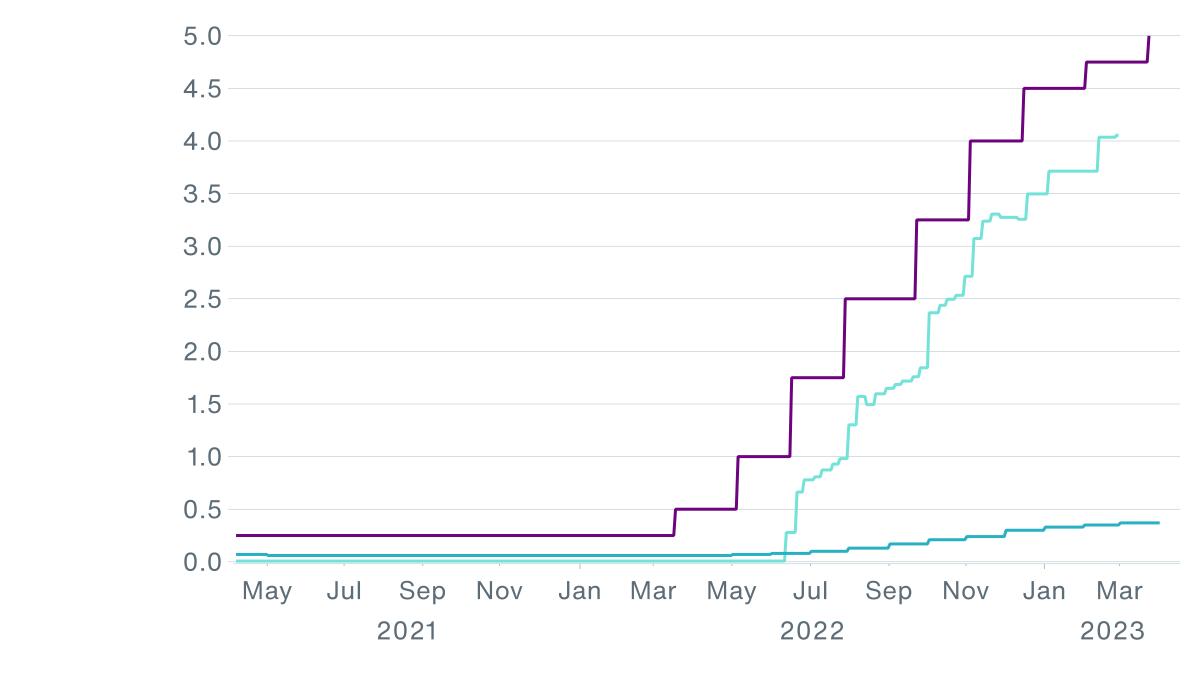


-KBW Bank Index -KBW Regional Banking Index

Source: Macrobond, Bloomberg



Regional bank deposit withdrawals are likely to hurt credit creation and growth



Banks Must Compete For Deposits Now

-Fed Funds Target Rate - US FDIC National Rates Savings

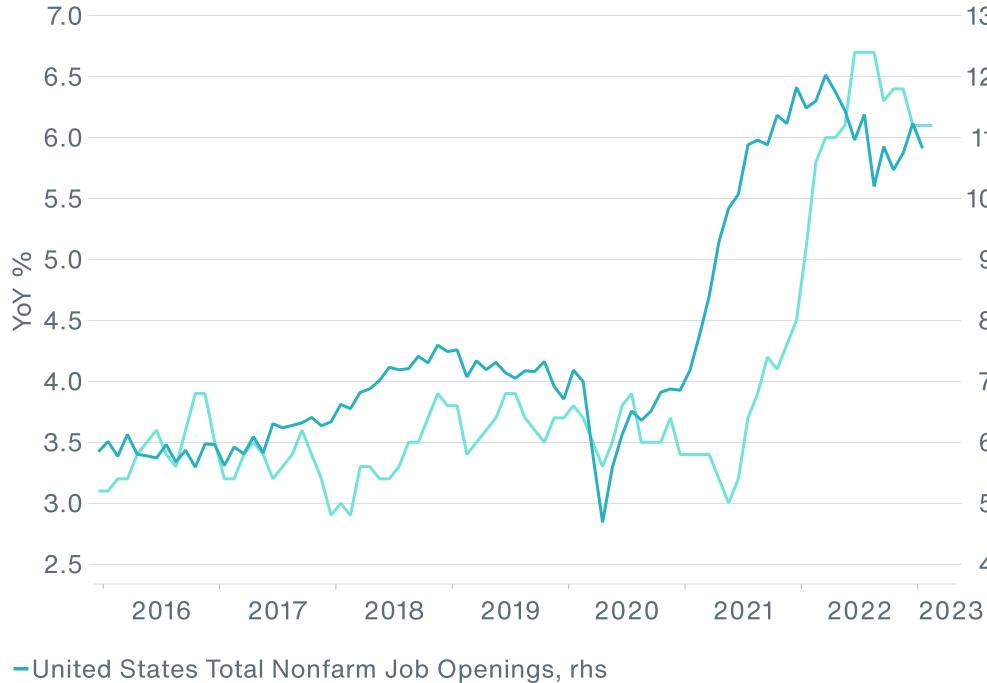
-US Dollar Money Market Fund Yield by Goldman Sachs

Source: Macrobond, Bloomberg, FDIC



Where is Growth Heading? Too early to tell, but we think a slow down is coming

Wages And Job Openings Remain Robust



-Atlanta Fed Median Wage Growth, Ihs

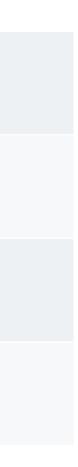
Source: Macrobond, Bloomberg



How Much Does Bank Stress Tighten Conditions?

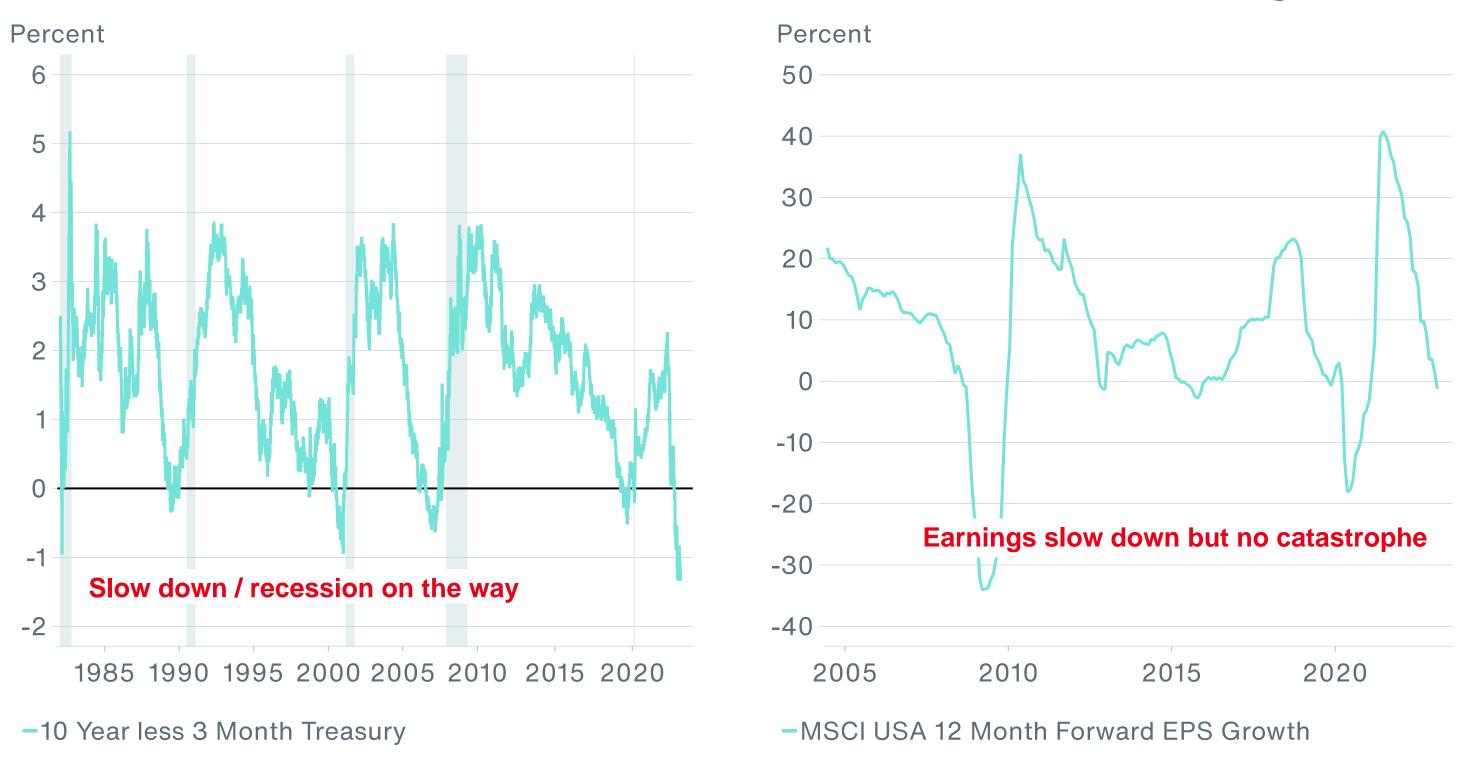
-13	Torsten Slok, Apollo	+1.5% Fed Funds
-12		
— 11	Ed Yardeni, Yardeni Research	+1% Fed Funds
- 10		
93	Ana Wong, Bloomberg Economics	+0.5% Fed Funds
9 million 8		
	Lloyd Blankfein	+0.5% Fed Funds
— 7		
6		
5		
4		

Source: Bloomberg



Which One To Believe? Mixed messages across markets

Yield Curve Slope 10 – 3 month



Source: Macrobond



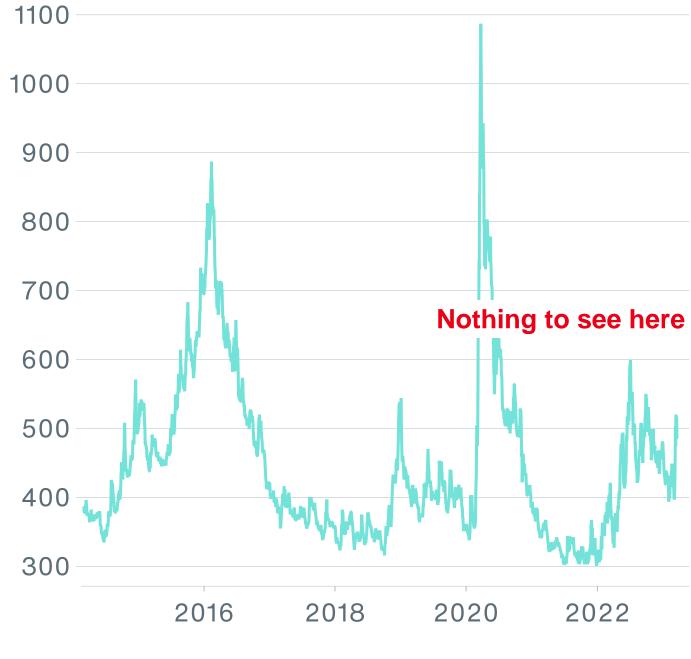


Source: Macrobond

MSCI USA Forward Earnings

U.S. High Yield Spreads

Basis Points

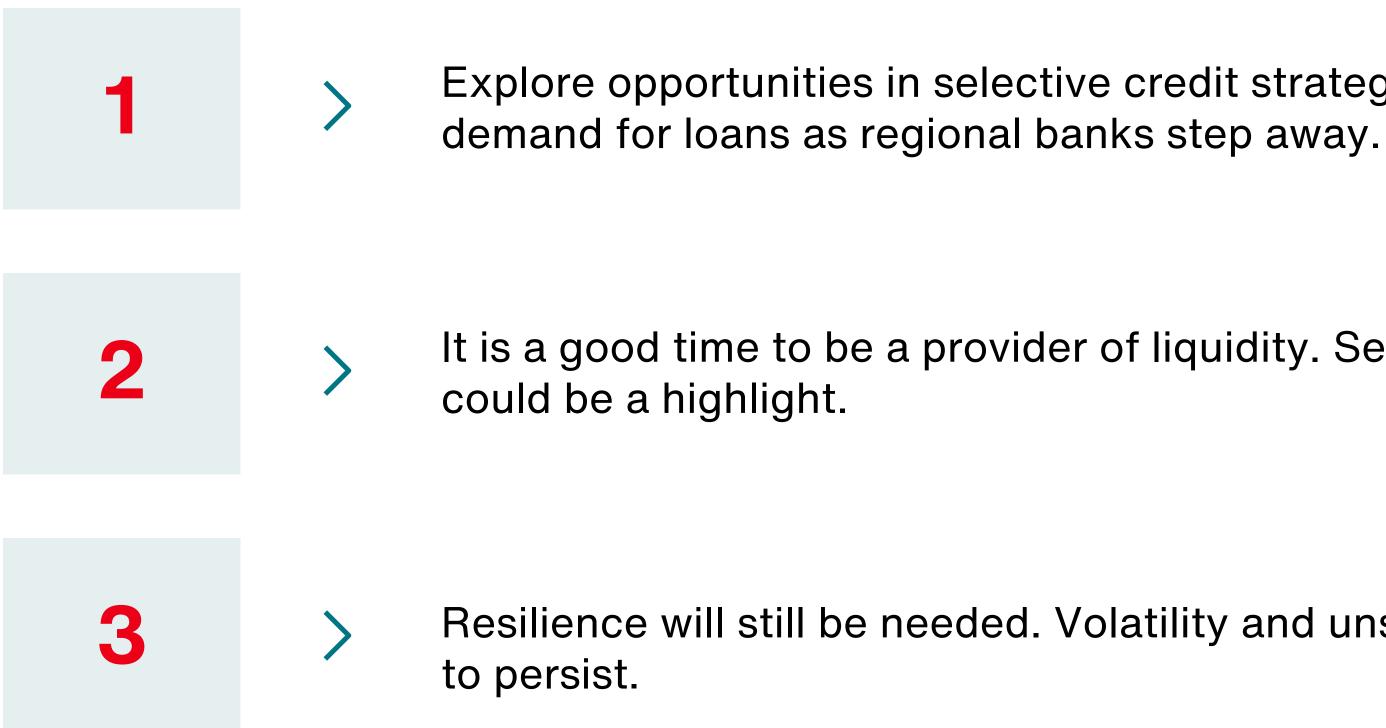


-BoA ML High Yield Spread

Source: Macrobond



2023 Key Investment Themes







Explore opportunities in selective credit strategies. There will likely be

It is a good time to be a provider of liquidity. Secondary investments

Resilience will still be needed. Volatility and unstable correlations likely



Research & Asset Class Updates





Investment Manager Research Aon's dedicated team

More than 135¹ dedicated research professionals covering traditional, emerging, and alternative strategies

Liquid Investment Manager Research			Private Asset Manager Research	
Equities 16 Professionals	Fixed Income 12 Professionals	Liquid Alternatives 13 Professionals	Private Equity 15 Professionals	Real Assets 79 Professionals
GlobalRegional	GovernmentIG Credit	Direct Hedge FundsFund of Hedge Funds	 Private Equity 	 Real Assets, Real Estate Infrastructure
StyleSize	Emerging Market DebtAbsolute Return	CurrencyCommodities		Advisory SolutionsPortfolio Management
0120	 LDI Cash 			r ortrono management

Cross asset class research on emerging, minority, and responsible investing managers and strategies

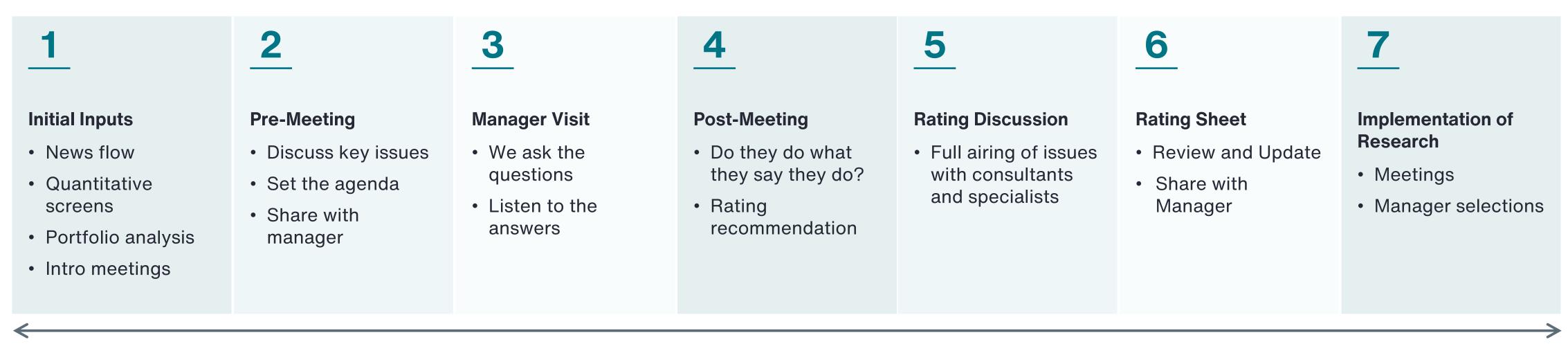
¹ Total combined research staff as of 9/30/2022 includes GIC-I Manager Research Staff, and Townsend colleagues from advisory, portfolio management, and strategy teams. Offshore, Innovation, and Support staff represent additional colleagues. Some team members have cross team responsibilities or reporting lines outside the manager research function, includes Aon Investments and its global Aon affiliates.





Research Process

A combination of qualitative and quantitative metrics



Ongoing Monitoring | Communications with Consultants & Clients | Quarterly Reviews

Access—to 136 dedicated research professionals¹ Scale—approximately 2,000 manager meetings held during 2021 **Innovation**—Aon's proprietary quantitative screening model allows to scope a wide universe of investment products

¹ Total combined research staff as of 9/30/2022 includes GIC-I Manager Research Staff, and Townsend colleagues from advisory, portfolio management, and strategy teams. Offshore, Innovation, and Support staff represent additional colleagues. Some team members have cross team responsibilities or reporting lines outside the manager research function, includes Aon Investments and its global Aon affiliates.



RI is a Spectrum of Different Approaches

ESG Rating Aid	Limited	Integrated	Advanced
Policies Scope, Granularity, Disclosure	 Lack of detailed policies PRI scores median or lower 	 Range of reasonably detailed policies PRI scores median or higher 	 Range of detailed and market leading policies PRI scores above median
Staff Resources, Accountability, Incentives	 Limited senior oversight 	 Appropriate ESG resources, oversight and incentivisation 	 Appropriate level of high quality resource Strong oversight and incentivisation
Process Breadth of Integration, Depth of Integration, Data Resources	 Low evidence of ESG integration into process 	 Good evidence to support ESG integration into process Demonstrable risk mitigation Climate risk measured and reported 	 Advanced integration of ESG into all stages or investment process ESG considerations viewed as both risk and alpha opportunity Detailed awareness and reporting of climate r Proprietary tools and systems
Stewardship Voting Record, Engagement Process & Outcomes, Industry Initiative Involvement	 Limited evidence of stewardship Limited evidence of substantive engagement 	 Detailed stewardship evidence Broad evidence of meaningful engagement activity 	 Advanced stewardship practices Detailed engagement and reporting across iss Wider industry collaboration
Outcomes Analysis vs. Decision-Making, Does ESG & Stewardship make a Difference?	 Little evidence of ESG considerations influencing investment decisions 	 Credible evidence linking ESG factors to portfolio decisions 	 Strong link from ESG analysis/ stewardship to investment decisions and portfolio construction
Overall	Limited – Integrated – Advanced		

Overall ESG Rating	What does this mean:
Advanced	 The fund management team demonstrates an advanced processes to identify, evaluate and potential
Integrated	 The fund management team has taken appropriate st
Limited	 The fund management team has taken limited steps t
NR (Not Rated)	 An evaluation of ESG risks is not yet available for this

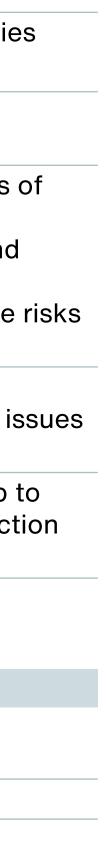


nced awareness of potential ESG risks in the investment strategy. The fund management team can demonstrate ially mitigate these risks across the entire portfolio.

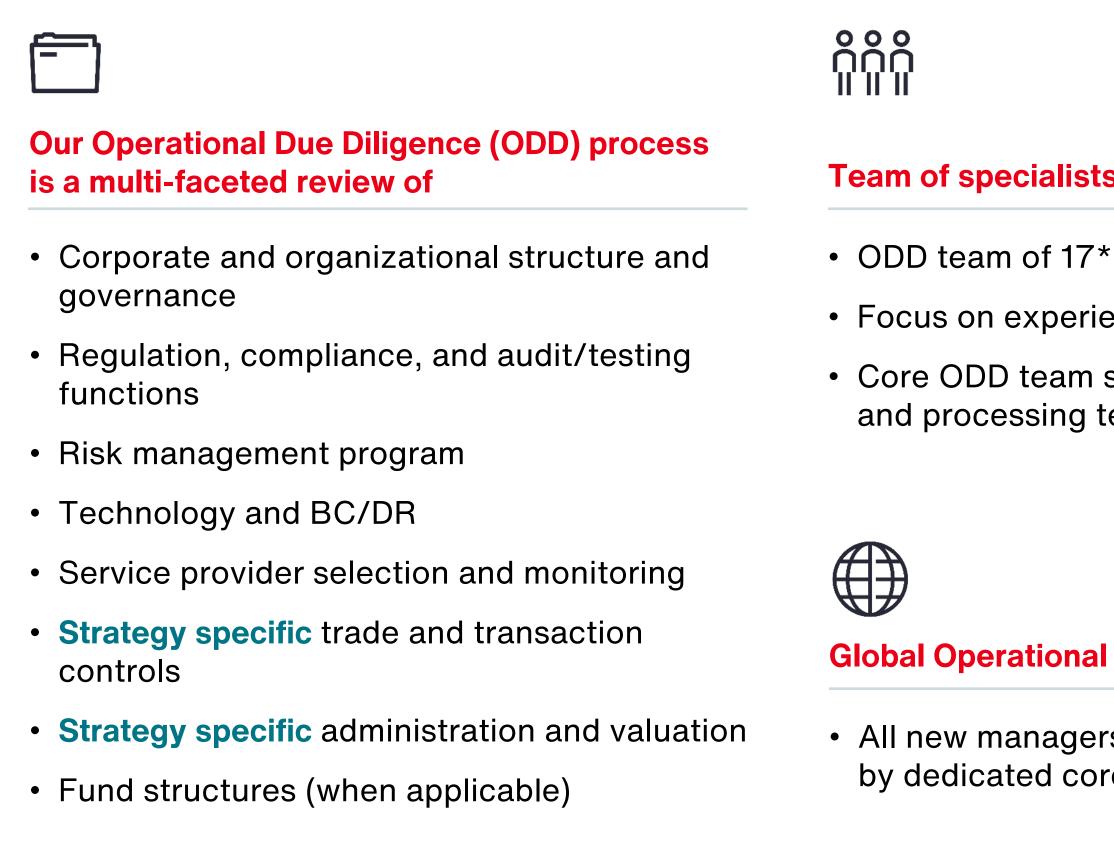
steps to identify, evaluate and mitigate potential financially material ESG risks within the portfolio.

to address ESG considerations in the portfolio.

is strategy.



Manager Research – Operational Due Diligence



*As of 6/30/2022. Includes 11 onshore ODD and 6 India ODD team members. ODD is conducted by Operational Risk Solutions and Analytics Group, which is operated independently from Aon Investments. Investment advice is provided by Aon Investments.



Team of specialists responsible for ODD

• Focus on experienced, senior professionals

• Core ODD team supported by data gathering and processing team

Global Operational Due Diligence Team

• All new managers and/or products reviewed by dedicated core ODD team



Working with Aon Investment Management Research





Search and Meeting Activity – 2021

Asset Class	Manager Searches	Manager Meetings
Equities	226	575
Fixed Income	160	436
Hedge Funds	25	481
Real Estate	27	138
Private Equity/Infrastructure	156	512
QDIA/Other/Cross Asset Class	263	183
Total	857	1885





North America DC Multi-Asset Solutions Team Overview

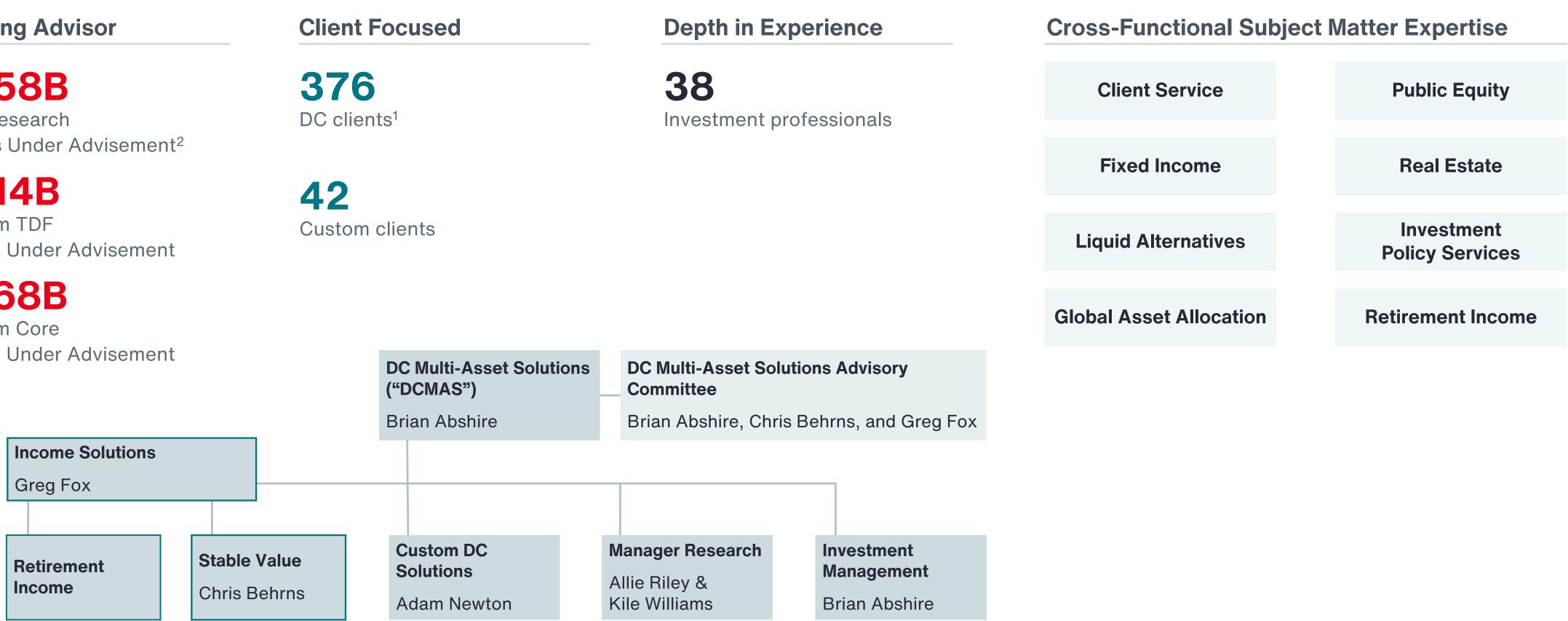
Leading Advisor

\$258B **TDF** Research Assets Under Advisement²

\$214B Custom TDF Assets Under Advisement

\$368**B**

Custom Core Assets Under Advisement



All data as of 9/30/2022 ¹ As of 6/30/2022





Asset Class Update – Public Equity





Aon's Equity Market Research Team Experienced, generalist team with soft sector specialisms

Chris Riley

Mark Chow

Neil Collins

Olivier Couvreur

Glen Davison

Sophie Fisher

Thomas Hrozencik

Annie Imer

James Jackson

Adrian Kurniadjaja

Robert Lopez

Oliver MacArthur

Andrew Prewitt

Thomas Stork

Kurt Weber

Tim Zukowski

As of 1 October 2022

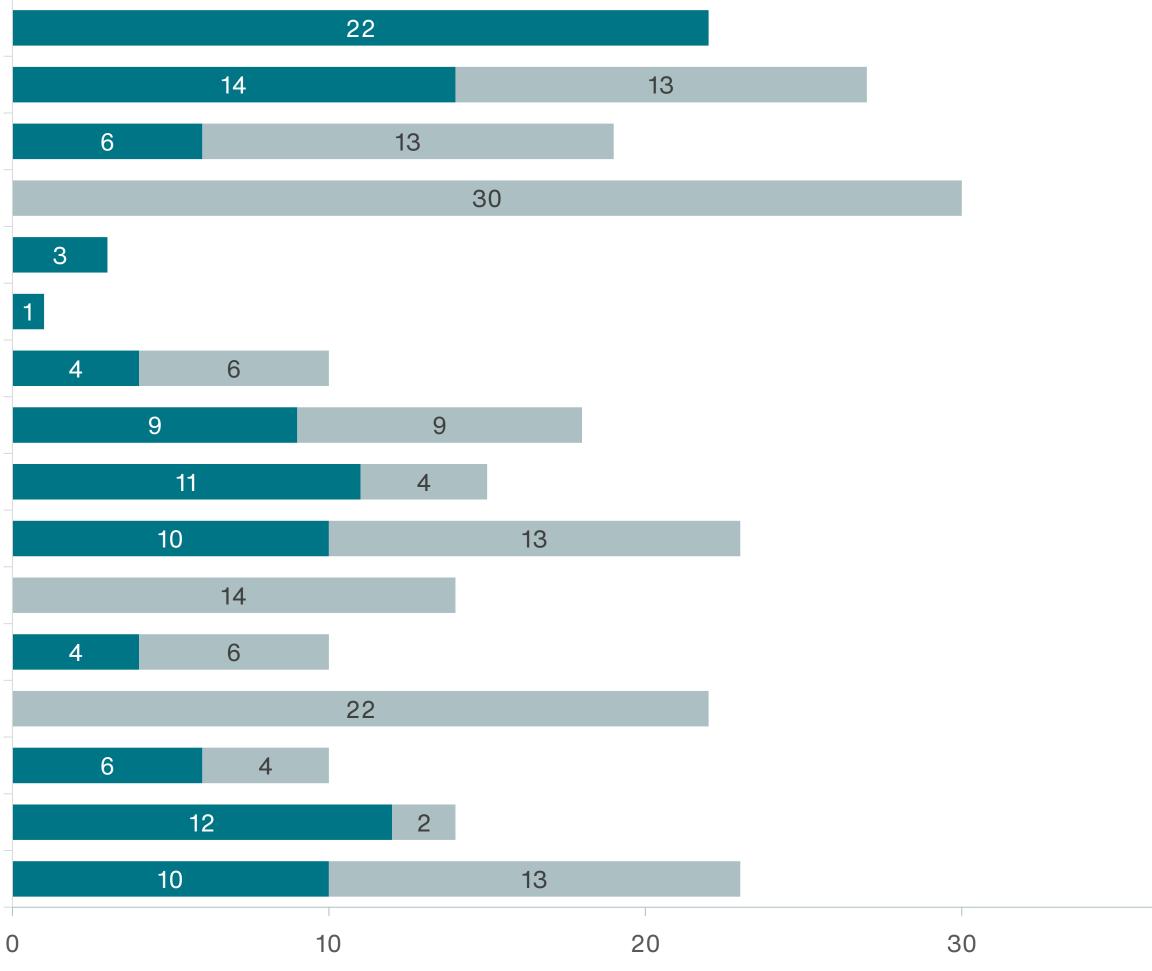
Average Industry

Experience = 16 years

Years of experience prior to Aon

Years of experience at Aon







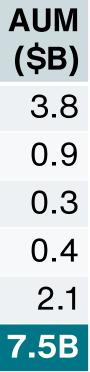
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Search Activity and Strategy Assets

Sub Asset Class	Total Mandates	Passive (% \$)	DC (% mandates)	Key Active U.S. OCIO Strategies	Total A
U.S. Equity	92	90	90	Global Equity	
Non-U.S. Equity	8	10	90	Non-U.S. Equity	
Emerging Market	23	30	70	U.S. Large	
Global Equity	22	20	10	U.S. Small	
TOTAL	165			Passive	
				TOTAL	7

Source: Aon's internal database inView for the search activity and DMR our daily monitor report as of 9/30/22 for the OCIO strategies rounded.





Themes for 2023







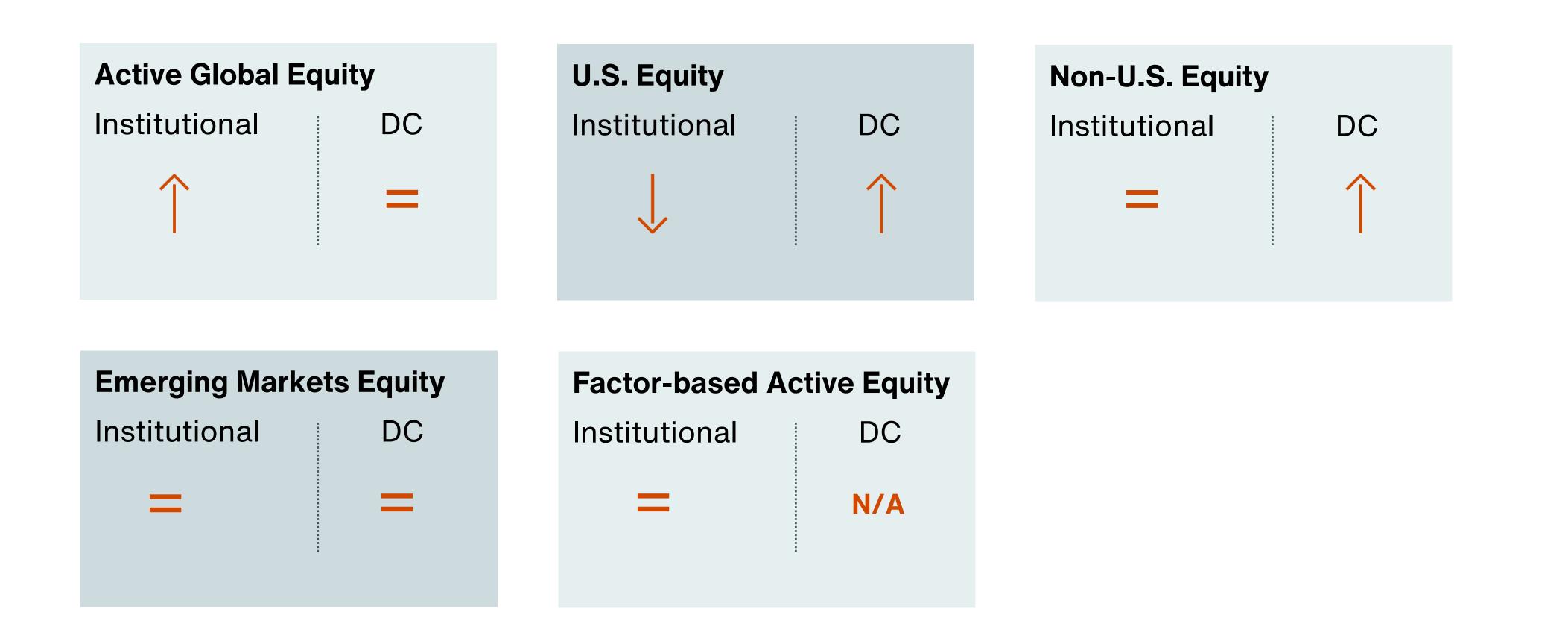
Portfolio Construction

Responsible Investment

Investment advice and consulting services provided by Aon Investments USA Inc.

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Equity Management Trends







Asset Class Update – Fixed Income





Aon's Fixed Income Research Team Experienced, generalist team with soft sector specialisms

Average Industry Experience = 13 years

Years of experience at Aon

Years of experience prior to Aon

Elijah Reese**

Paul Whelan**

Marc Coumeri

Sophie Fisher*

Barry Forde

Joe Grandis

Emily Hahn

Elizabeth Littlejohn

Daniel Morris*

Chelsea Parandian

Lewis Pinnington

Isaaq Rahman*

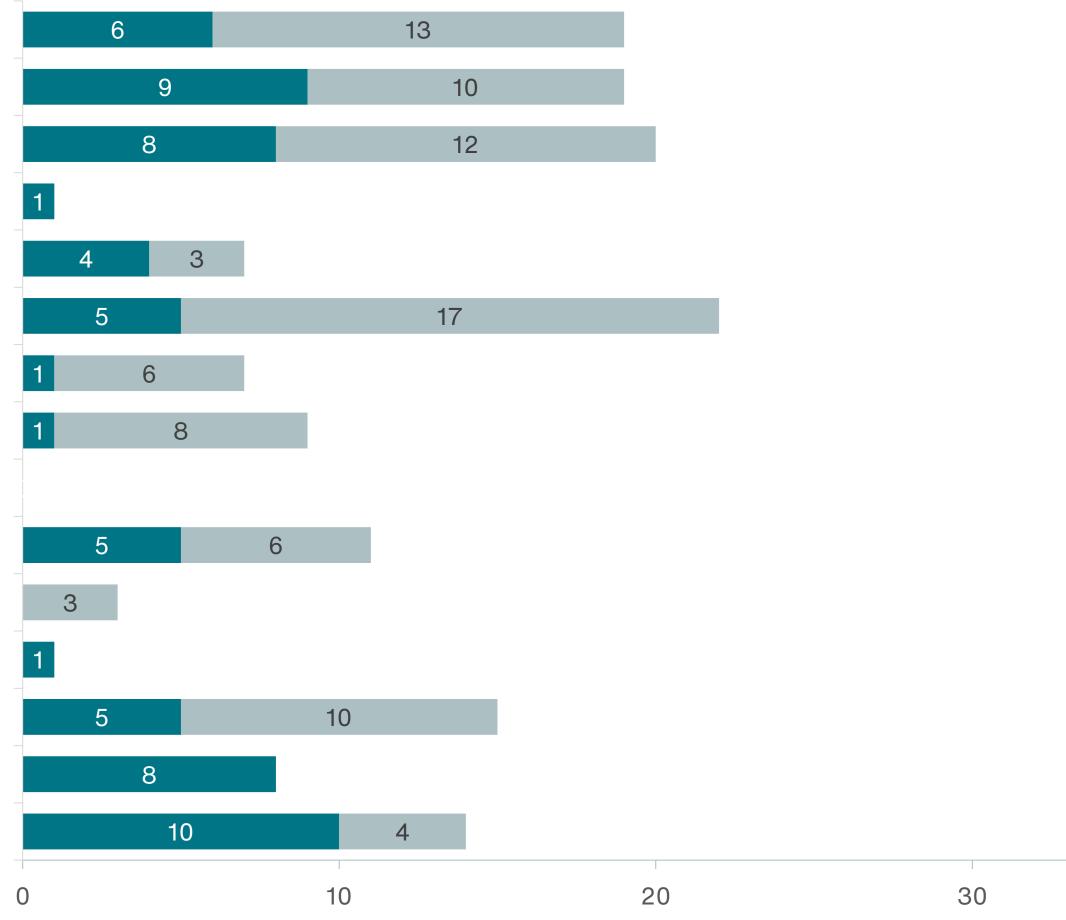
Sara Rauf*

Heinz Schelhammer

Stuart Tipton

As of 1 November 2022







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Search Activity and Strategy Assets

Sub Asset Class	Total Mandates
Multi Asset Credit	17
U.S. Long Duration	8
Asset Backed Securities	7
Global Investment Grade Credit	3
Short Dated Credit	2
Absolute Return Bond Strategies	4
U.S. Treasury/TIPS	15
Canadian Core/Credit	1
B&M Credit	2
U.S. Core Plus	8
UK LDI	4
Canada LDI	2
Cash (Money Market/Ultra Short duration)	10
U.S. Core	7
Bank Loans	1
U.S. Municipals	1
U.S. Intermediate Credit	1
European Aggregate	1
UK Passive FI	1
Synthetic Credit	1
Global Aggregate	2
TOTAL	98

Source: Aon's internal database inView for the search activity and DMR our daily monitor report as of 9/30/22 for the OCIO strategies rounded.



Key U.S. OCIO Strategies	Total AUM (\$)
Long Credit	10.5B
Intermediate Credit	2.0B
STRIPS	2.3B
eLDI	1.5B
Return Seeking FI	1.5B
Core Plus	710M
TOTAL	18.5B



Themes for 2023?

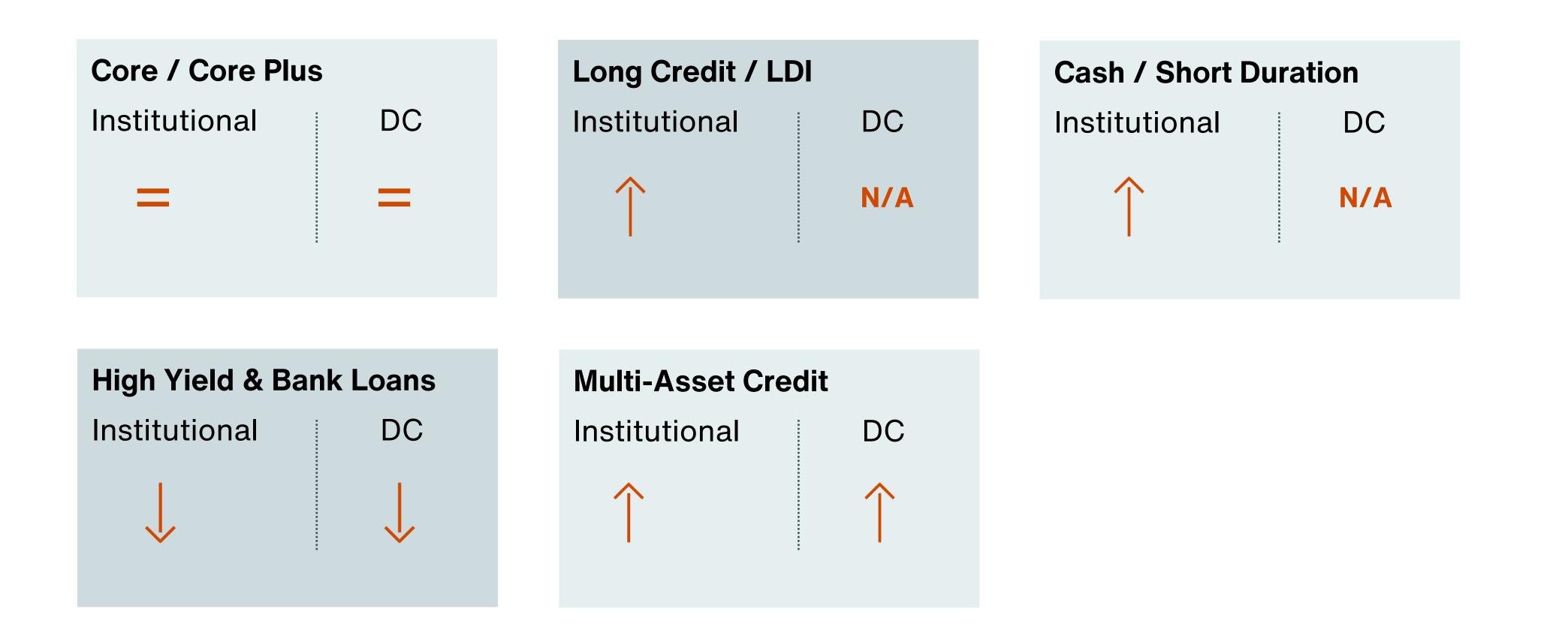




(1) Responsible Investment



Fixed Income Trends







Asset Class Update – Private Markets





Aon's Private Markets Research Team Experienced, generalist team with soft sector specialisms

Average Industry Experience = 13 years

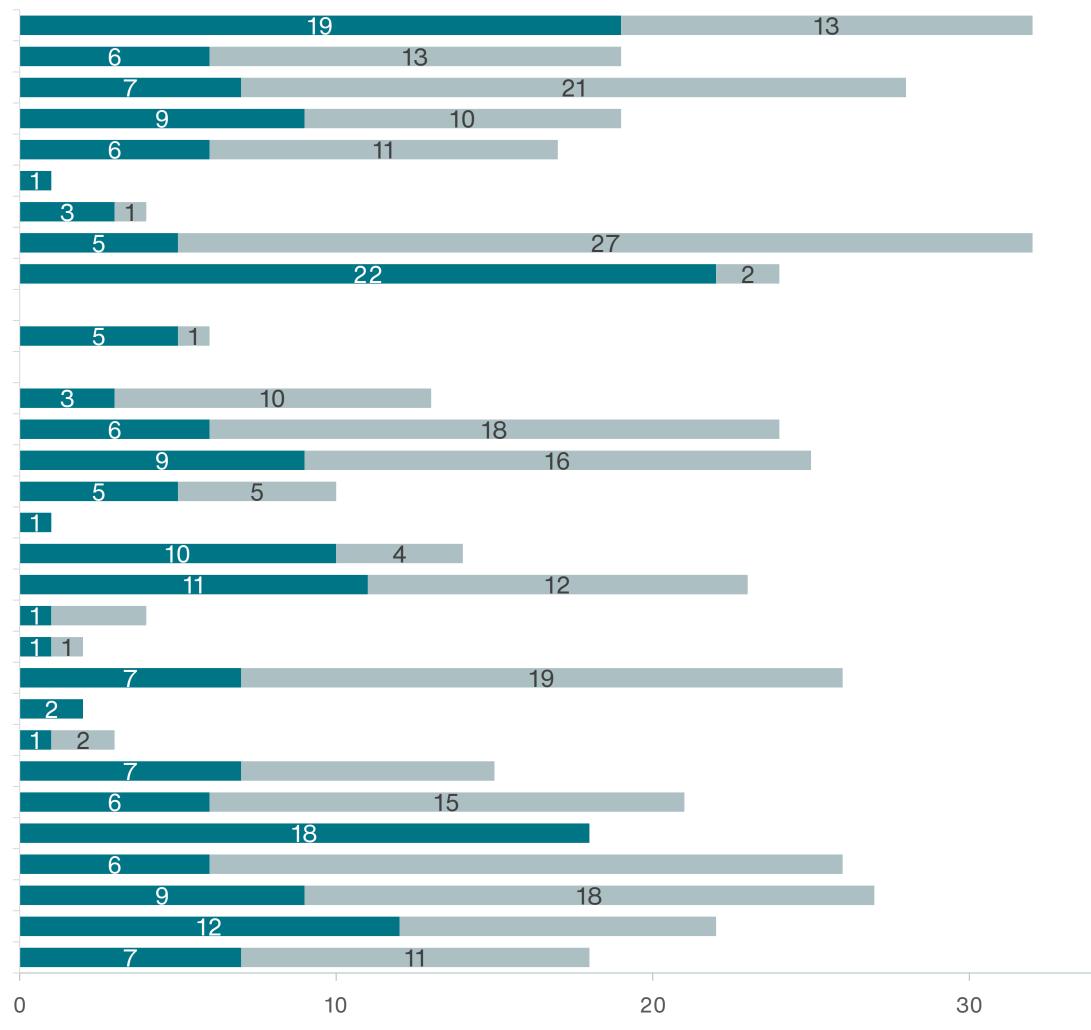
Years of experience at Aon

Years of experience prior to Aon

Karen Rode Elijah Reese** Chris Walvoord Paul Whelan** Iftikhar Ahmed Cesae Balderas Alex Coates Randy Crawford Eric Denneny Nick Duff Olive Graham Randy Crawford Daria Kalatcheva Betsie Kempf Bruce Ingram Niven Mody Kyle Rushing Stuart Tipton Lisa Staub Theodora Torcea Ally Giard 1 1 Mike Smith Isaaq Rahman Tanner Maupin Riccardo Lawi **Richard Mohr** Kevin Hrad Craig Adkins Allen Cheng Matthew Towsey Alison Trusty

As of 1 November 2022





Investment advice and consulting services provided by Aon Investments USA Inc.



Search Activity and Strategy Assets

Sub Asset Class	Total Mandates	
Private Equity Primary	64	
PE Fund of Funds & Secondary Funds	9	
Open Infrastructure	26	
Closed Infrastructure	10	
Private Credit	42	
Hedge Funds	31	
TOTAL	182	

Source: Aon's internal database inView for the search activity and DMR our daily monitor report as of 12/31/22 for the OCIO strategies rounded.



Key U.S. OCIO Strategies	Total AUM (\$)
Private Credit	1.4B
Private Equity	4.B
Infrastructure	0.4B
Hedge Funds	2.8B
TOTAL	9.1B



Flexible Solution Access to integrated alternative investment capabilities



MWBEs = Minority and Women Business Enterprises

*As of 9/30/2022, total assets under management represents \$148.7B in global discretionary assets under management advised by Aon Investments USA Inc (\$118B) and its global affiliates. As of 3/31/2022, Townsend had assets under management of approximately \$24.3B. When calculating assets under management, Townsend aggregates net asset values and unfunded commitments on a quarterly basis. Townsend relies on third parties to provide asset valuations, which typically takes in excess of 90 days after the quarter end. Therefore, assets under management have been calculated using 3/31/2022 figures where available but may also include 12/31/2021 figures. Assets under management are calculated quarterly and includes discretionary assets under management and non-discretionary client assets where the client's contractual arrangement provides the client with the ability to opt out of or into particular transactions or provides other ancillary control rights over investment decisionmaking (a/k/a "quasi-discretionary"). Regulatory AUM is calculated annually and can be made available upon request.

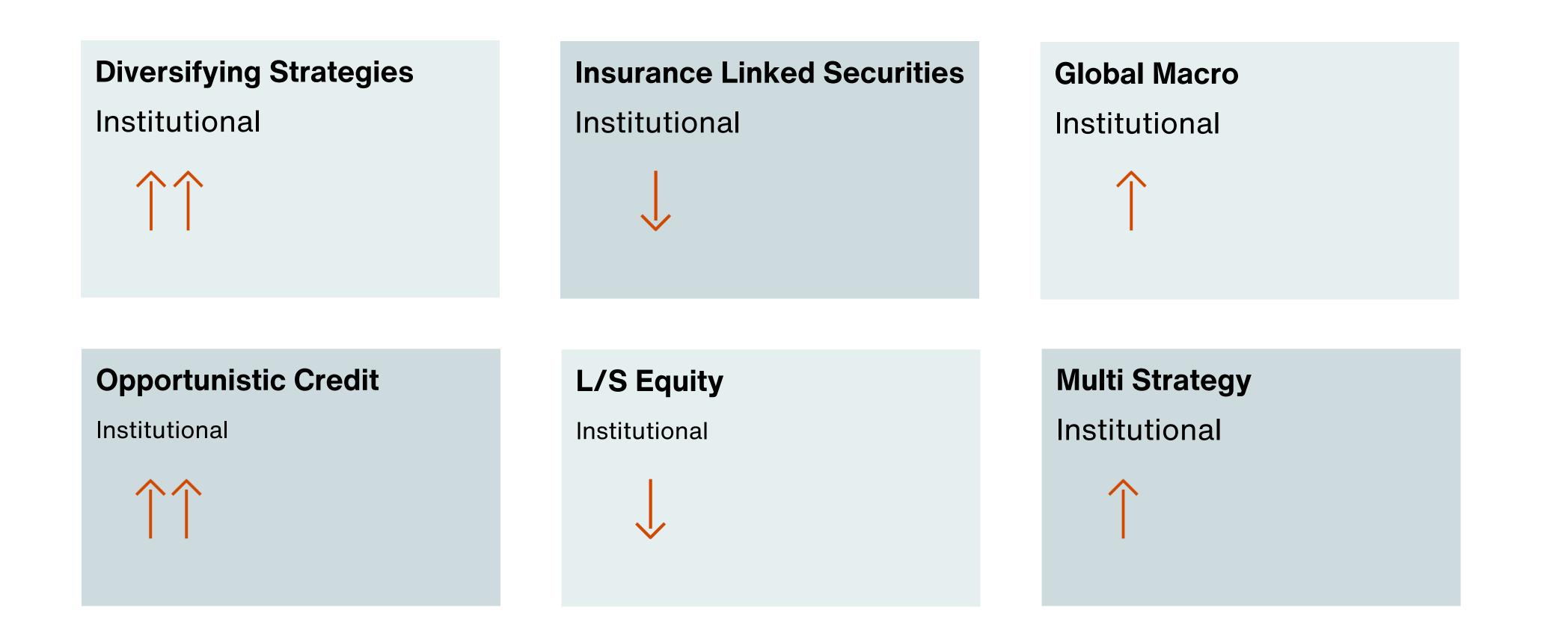


\$173B Total invested client assets*	~2,000 Manager meetings conducted in 2021
 Venture Capital Growth Equity Corporate Finance Buyout Secondaries Co-Invest 	 Long/Short Equity Event Driven Global Macro Multi Strategy Funds Currencies
 Listed and Private Infrastructure Natural Resources Distressed/ Turnaround 	Commodities Emerging Markets Relative Value Activist
Core Real Estate Timberland and Farmland REITs Value-Added Real Estate Opportunistic Real Estate	 Sustainability Private Debt Emerging Managers MWBEs Mortgage/Securitized Real Estate





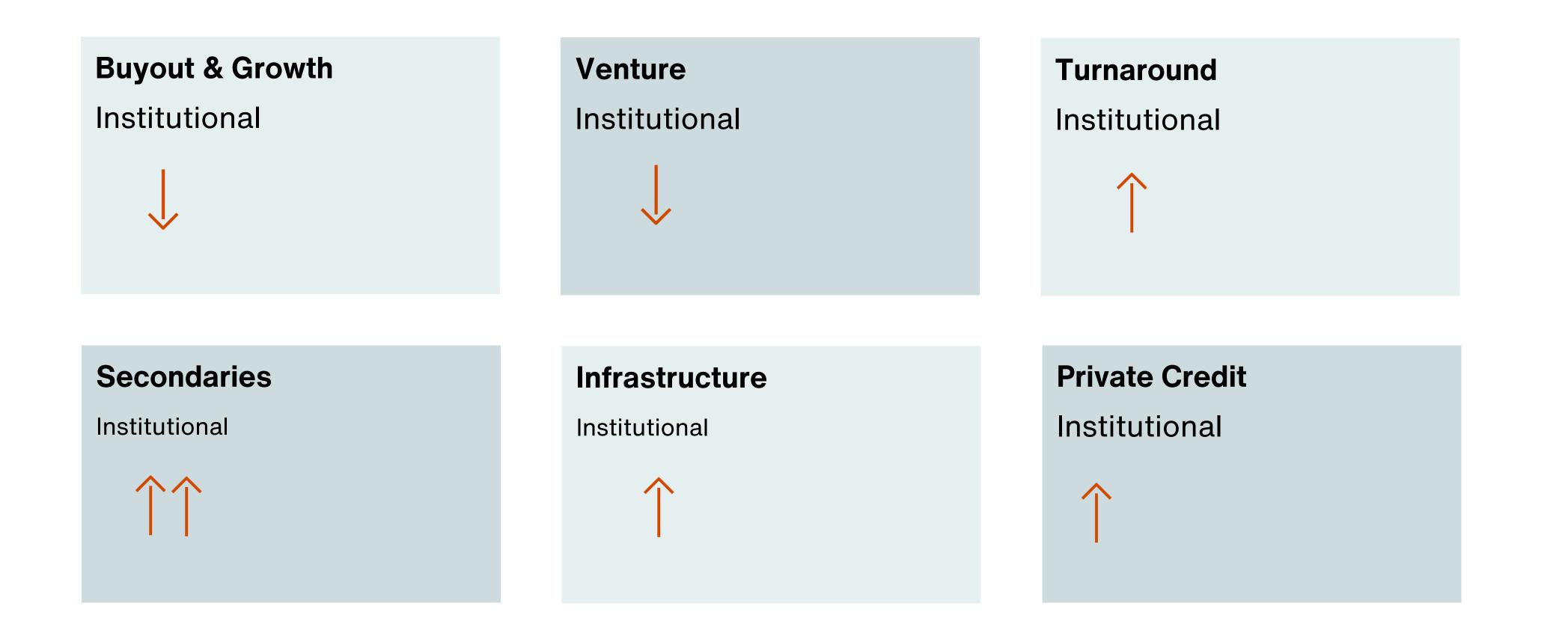
Liquid Alternatives and Hedge Fund Trends







Private Assets Ex Real Estate Trends







Final Words / Q&A





Data Definitions

BoA U.S. High Yield Index	The ICE BofA U.S. High Yield In corporate debt publicly issued i
MSCI USA Index	The MSCI USA Index is a free-fl December 31, 1969.
KBW Regional Banking Index	The KBW Regional Banking Ind Woods, designed to effectively
KBW Bank Index	KBW Bank Index. This is a mod stocks, representing national m

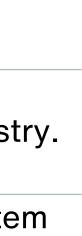


ndex tracks the performance of U.S. dollar denominated below investment grade in the U.S. domestic market.

float weighted equity index. It was developed with a base value of 100 as of

dex is a modified-capitalization-weighted index, created by Keefe, Bruyette & / represent the performance of the broad and diverse U.S. regional banking industry.

dified cap-weighted index consisting of 24 exchange-listed National Market System noney center banks and leading regional institutions.



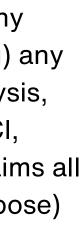


Data Disclaimers and Disclosures

MSCI Equity Indices

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2023 Wealth Insights Series

Join us at the in-person Wealth Insights Series 2023 Miami – November 27-29, an exclusive forum for the exchange of investment insights and ideas or join us at any one of our 4 global conferences

North America Venue:

JW Marriott Miami Turnberry Resort & Spa

Dates: November 27-29, 2023

Monday, November 27 – Pre-Conference Reception

Tuesday, November 28

- General investment topics, breakout sessions, Investment Manager and Client meetings
- Networking lunch/activities and Dinner Reception

Wednesday, November 29

• General investment topics and breakout sessions; Optional lunch and Investment Manager Meetings

Registration: Click here

Last Year's Agenda: Aon Wealth Insights Series, Miami (www.aon.com/events/aon-wealth-insights-series-2022/Miami)



Dublin	Singapore	London	Miami
11 & 12 September	2 November	8 & 9 November	27-29 November
The Maker Hotel	Raffles Hotel	Pan Pacific	Turnberry Resort &









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